

2016 LONG-TERM CARE BOOT CAMPS



**Provide quality
resident care and prevent
payment denials with accurate
documentation and billing**

UPCOMING DATES

MEDICARE BOOT CAMP®—
LONG-TERM CARE

DALLAS, TX
January 25–28

LAS VEGAS, NV
February 22–25

**BRENTWOOD
(NASHVILLE), TN**
April 18–21

MEDICARE BOOT CAMP®—
LONG-TERM CARE VERSION
2016 UPDATE

**DAVIDSON
(CHARLOTTE), NC**
March 14–15

SCOTTSDALE, AZ
August 22–23

LONG-TERM CARE
ICD-10-CM BOOT CAMP

**AVONDALE
(PHOENIX), AZ**
April 25–26

WHY HCPRO?

Our Long-Term Care Boot Camps are not like other training you'll receive. Check out all the benefits we offer:

» **A FOCUS ON THE ACTUAL RULES**

Learn how to find and apply CMS rules and guidelines to ensure skilled nursing services furnished to Medicare beneficiaries are assessed and billed accurately and appropriately.

» **HANDS-ON LEARNING**

Participants complete a set of exercises at the end of each module to ensure they understand the concepts and know how to apply them to real-world situations.

» **CUSTOM-DESIGNED COURSE MATERIALS**

Materials are developed by instructors and editors specifically for this intensive learning format. Each participant receives comprehensive course materials and convenient access to current Medicare statutes, regulations, and guidelines.

» **SMALL CLASS SIZE**

Class size is limited to ensure individual attention.

» **HIGHLY RATED**

Course participants consistently give the course an overall rating of 4.8 or higher (on a 5-point scale).

» **SMALL CLASS SIZE**

Class size is limited to ensure individual attention.

» **POST-PROGRAM SUPPORT**

Two weeks after the program, you'll have the opportunity to participate in a follow-up call with your instructor, in which you can ask additional questions about what you learned, address any implementation issues, or get help prioritizing your to-do list.



Billers' Association for Long-Term Care

HCPPro's **Billers' Association for Long-Term Care** is a national membership community designed specifically for long-term care billers and business office managers.

This much-needed association fills a major industry void and meets the needs of long-term care billing professionals by giving you:

- » A weekly e-newsletter, **The Bottom Line**, that highlights regulatory changes and provides coding and billing advice
- » Quarterly webcasts to discuss recent regulatory changes
- » Quarterly, electronic white papers on top billing and reimbursement issues
- » A tools and forms library created by long-term care industry experts
- » "Billers' Talk," a talk group where members can collaborate and share ideas

Depending on your membership level, members receive regulatory, billing, and reimbursement news and guidance through the weekly e-newsletter **The Bottom Line**, or the more detailed analysis through the electronic publication **Billing Alert for Long-Term Care**.

Check out the **Billers' Association's** membership levels below.

MEMBERSHIP FEATURES	BASIC	PLATINUM
The Bottom Line , weekly e-newsletter	x	x
"Billers' Talk," members-only talk group	x	x
Quarterly webcast to discuss recent regulatory changes	x	x
Quarterly, electronic white paper on top billing and reimbursement issues	x	x
Tools and forms library	x	x
Weekly article from Billing Alert for Long-Term Care		x
Electronic version of monthly newsletter Billing Alert for Long-Term Care		x

MEDICARE BOOT CAMP®— LONG-TERM CARE VERSION

OVERVIEW

HCPPro's **Medicare Boot Camp®—Long-Term Care Version** covers the latest Medicare rules and regulations so that you can help your facility provide quality resident care, document successfully, bill appropriately for services, and prevent payment denials.

Medicare Boot Camp—Long-Term Care Version follows a Medicare patient from preadmission through discharge, addressing the function of each department, and uncovering the pitfalls along the way.

THIS BOOT CAMP WILL HELP YOU:

- » Locate key Medicare sources of authority so that you can find answers to your Medicare questions
- » Identify facility challenges involving all parts of Medicare (A, B, C, D)
- » Enhance skilled documentation to meet medical necessity and level of care requirements
- » Determine the correct RUG-IV payment category driven by the MDS
- » Seamlessly manage blending scheduled and unscheduled MDS assessments
- » Evaluate and improve your ICD-10 coding practices and processes
- » Implement processes to achieve accurate documentation
- » Address Medicare Advantage plan hurdles and methods to overcome payment obstacles

DALLAS, TX	JAN 25–28	HYATT house™ Dallas/Uptown	214-965-9990
LAS VEGAS, NV	FEB 22–25	Hyatt Place Las Vegas	702-369-3366
BRENTWOOD (NASHVILLE), TN	APRIL 18–21	Hyatt Place Nashville/Brentwood	615-661-9477
SCHAUMBURG, IL	MAY 9–12	Hyatt Place Chicago/Schaumburg	847-330-1060
EAST NORRITON (PHILADELPHIA), PA	JUNE 20–23	HYATT house™ Philadelphia/Plymouth Meeting	610-313-9990
EAST ELMHURST, NY	JULY 25–28	Courtyard New York LaGuardia Airport	718-446-4800
OLON, OH	SEP 19–22	Homewood Suites by Hilton Cleveland-Solon	440-519-9500
OVERLAND PARK, KS	OCT 3–6	Courtyard Kansas City Overland Park/Convention Center	913-317-8500
FORT LAUDERDALE, FL	NOV 14–17	Hyatt Place Fort Lauderdale 17th Street Convention Center	954-763-7670
SAN DIEGO, CA	DEC 5–8	Homewood Suites by Hilton San Diego Airport/Liberty Station	619-222-0500

AGENDA

DAY 1

Module 1: Overview of the Medicare Program/Research

Module 2: SNF Coverage and Documentation

Module 3: Beneficiary Notices Initiative

DAY 2

Module 4: The Resident Assessment Instrument and the Minimum Data Set 3.0

Module 5: SNF PPS Payment

DAY 3

Module 6: SNF Billing Under Part A

Module 7: SNF Consolidated Billing

Module 8: Part B Outpatient Therapy and Ancillary Billing

DAY 4

Module 9: Diagnosis Coding for SNFs

Module 10: Medicare Medical Review and Appeals Process: Medicare A, B, C

Module 11: Medicare Documentation

Module 12: Medicare Compliance and Risk Management

*Course agenda is subject to change based on regulatory updates. For complete agenda and continuing education credit information, visit www.hcprobootcamps.com.

\$1,399

BOOT CAMP SCHEDULE

Classes run Monday through Thursday:
8:30 a.m.–5:00 p.m.

HOTEL RESERVATIONS/DISCOUNTED ROOM RATES

Make your hotel reservations immediately to guarantee the hotel rate and availability, and be sure to identify yourself as a participant of HCPro's Boot Camp to get the special discounted room rates. Most discounts expire four weeks prior to the Boot Camp start date.

For more information on hotel room rates and discount deadlines, visit www.hcprobootcamps.com.

WHO SHOULD ATTEND

Reimbursement directors and staff
Finance directors and staff
Business office managers and staff
Directors of nursing and nursing department staff
Therapy staff
Administrators and owners
MDS coordinators
Quality assurance managers and staff
Compliance officers and auditors
State surveyors
Carrier/fiscal intermediary personnel
Long-term care lawyers, consultants, and CPAs
Legal department personnel



**CE
CREDITS**

**This Boot Camp
offers continuing
education credits!**

Go to www.hcprobootcamps.com
for more information.



MEDICARE BOOT CAMP® – LONG-TERM CARE VERSION *2016 UPDATE*

OVERVIEW

Medicare regulations are constantly evolving. Get updates on all areas of the Medicare process and requirements by attending **HCPPro's Medicare Boot Camp® – Long-Term Care Version 2016 Update**.

Skip the basics and dive right into the Medicare updates you need to know with long-term care expert **Diane L. Brown, BA**.

DURING THIS TWO-DAY COURSE, YOU WILL LEARN TO HOW TO:

- » Decipher the difference between the types of Medicare programs
- » Apply the recent changes to skilled documentation requirements to your documentation procedures
- » Identify solutions to various scheduling challenges and better understand their impact on payment
- » Protect your facility from non-covered services and unnecessary vendor bills with a complete understanding of consolidated billing
- » Use your “triple check” findings to improve billing accuracy and compliance with Medicare guidelines

You will also walk away with an understanding of Medicare review entities and their focus, and how to facilitate Medicare compliance.

This **2016 Update** course is ideal for those who are knowledgeable of basic Medicare reimbursement processes but need to get the latest insights on this year's changes. Don't miss this opportunity to network with other industry professionals.

DAVIDSON (CHARLOTTE), NC	MARCH 14-15	Homewood Suites by Hilton– Davidson	704-987-1818
SCOTTSDALE, AZ	AUG 22-23	HYATT house™ Scottsdale/Old Town	480-946-7700

AGENDA

DAY 1

Module 1: Overview of the Medicare Program/
Research

Module 2: SNF Coverage and Documentation Updates

Module 3: The Minimum Data Set 3.0 and SNF PPS
Challenges

Networking reception

DAY 2

Module 4: SNF Billing and Consolidated Billing
Challenges

Module 5: Managing the ICD-10 Coding Process for
SNFs

Module 6: Medical Review and Appeals Challenges

Module 7: How to Optimize Your Medical Record
Audit and Triple Check Processes

Q&A

*Course agenda is subject to change. For complete agenda and continuing education credit information, visit www.hcprobootcamps.com.

BOOT CAMP SCHEDULE

\$899

*Classes run Monday and Tuesday:
8:30 a.m.–5:00 p.m.*

HOTEL RESERVATIONS/DISCOUNTED ROOM RATES

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WHO SHOULD ATTEND

Reimbursement directors and staff members

Finance directors and staff members

Business office managers and staff members

Directors of nursing and nursing department staff members

Therapy staff members

Administrators and owners

MDS coordinators

Quality assurance managers and staff members

Compliance officers and auditors



**CE
CREDITS**

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LONG-TERM CARE ICD-10-CM BOOT CAMP

OVERVIEW

ICD-10 education and training should be a top priority for long-term care providers. Between the additional specificity required for code selection and the fivefold increase in the number of codes, developing efficient processes is critical to managing the increased workload that long-term care facilities now face.

Now that ICD-10-CM has been implemented, the **Long-Term Care ICD-10-CM Boot Camp** provides attendees with best practice strategies for successful ICD-10 coding and documentation at their organization.

During this two-day course, long-term care expert **Diane L. Brown, BA**, highlights key elements of the ICD-10 coding system and discusses the major impact of the system on each department within a nursing home.

Long-term care case studies and coding examples are also reviewed to provide hands-on learning that illustrates the complexity of ICD-10 and reiterates the importance of effective communication and increased specificity for improved documentation accuracy.

THIS BOOT CAMP TEACHES PARTICIPANTS HOW TO:

- » Delineate code responsibility and accountability across the interdisciplinary team members, in accordance with the OIG's compliance program guidance
- » Use the interdisciplinary process to ensure solid documentation and accurately capture medical necessity
- » Select accurate ICD-10-CM codes
- » Improve internal workflow options and processes to support the new coding system
- » Work with software vendors to successfully implement ICD-10-CM and prevent revenue loss

**AVONDALE
(PHOENIX), AZ**

APRIL 25-26

Homewood Suites By Hilton®
Phoenix/Avondale

623-882-3315

AGENDA

DAY 1

Module 1: Compliant Diagnosis Coding Basics and Transition Issues

Module 2: ICD-10-CM Coding Conventions and Guidelines

DAY 2

Module 3: ICD-10-CM Chapter-Specific Coding and Documentation (A00–Z99)

Module 4: Individual Coding Exercises, Documentation, and Compliance

*Agenda is subject to change based on regulatory updates. For complete agenda and continuing education credit information, visit www.hcprobootcamps.com.

\$999

BOOT CAMP SCHEDULE

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WHO SHOULD ATTEND

Coders
Billers
Reimbursement directors
MDS coordinators
Administrators
Directors of nursing
Therapists
HIM professionals
Compliance officers
Medical records professionals
Medical directors
Nurse practitioners
Physician assistants
Clinical nurse specialists



This Boot Camp offers continuing education credits!

Go to www.hcprobootcamps.com for more information.

EXPERT TRAINERS



DIANE L. BROWN
BA

Diane L. Brown, BA, is a long-term care educator, editor, and author with more than 30 years of operational experience in healthcare. As director of postacute education at HCPPro, she develops quality educational programs and investigates new opportunities for business development. She is a regulatory specialist and the lead instructor for HCPPro's **Medicare Boot Camp—Long-Term Care Version**. Her strong leadership, problem-solving, and team-building skills communicate possibilities, define innovative solutions, and motivate for outcome.



FROSINI RUBERTINO
RN, BSN, C-NE,
CDONA/LTC

Frosini Rubertino, RN, BSN, C-NE, CDONA/LTC, is a registered nurse with over 25 years of experience in the healthcare industry. Rubertino is the founder and executive director of TrainingInMotion.org, a long-term care training organization. She received her executive management certificate from the Weatherhead School of Management at Case Western Reserve University and her continuous

process improvement training in the dynamic healthcare environment of Cleveland. She brings her experience in risk management, regulatory compliance, and clinical systems management to her role as a regulatory specialist and educator, conducting workshops and audits for multiple organizations across the country. She is also the author of *Carmelina: Essential Nursing Systems for Long-Term Care*.



CAROL MARSHALL
MA, CCC-SLP

Carol Marshall, MA, CCC-SLP, is an adjunct professor with HCPPro and provides ongoing consulting to postacute care settings across the country as a risk management and regulatory specialist based in Fort Worth, Texas. For the past 20 years, she has trained owners, administrators, managers, and staff members in long-term care facilities about the benefits of exceptional customer service, Medicare compliance, quality improvement, corporate compliance, workers' compensation, and risk management.

Disclosure statement: The planners, presenters, and contributors of this CNE activity have disclosed no relevant financial relationships with any commercial companies pertaining to this activity.

To view complete bios for our faculty,
visit www.hcmarketplace.com/bootcamps/staff.

BRING HCPRO'S BOOT CAMPS TO YOUR FACILITY

Bring our industry-leading instructors to your facility to teach one of our existing Boot Camps or a program customized specifically for your organization.

In addition to best-in-class coding education, hosting an on-site class gives your staff:

ACCESS. Our instructors are all yours, so you can ask them questions specific to your facility and apply concepts to your own facility.

CONSISTENCY. Bring staff together for consistent training and foster team-building and problem solving.

TEAMWORK. Encourage collaboration by inviting staff from other departments to all or part of the Boot Camp.



FOR MORE INFORMATION

Name

Telephone

Title

Email Address